



# CASH FLOW SOLUTIONS

**2017** CORPORATE OVERVIEW





# EFFECTIVE SOLUTIONS

WE FOCUS ON THE FUTURE

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**We offer accessible funding solutions to a wide variety of industries. Whether a business seeks to enhance cash flow, shed credit risk or seize new sales opportunities, we have the experience to make objectives a reality.**

## FACTORING RECEIVABLES

Healthy cash flow is the lifeblood of any business. Whether a Fortune 500 or a mom & pop operation... if there is no cash, there is no business, it's that simple. If you struggle to meet necessary day to day operating expenses (supplier demands & payroll) due to slow paying customers, let Gateway Commercial Finance design an effective program to solve your day to day cash flow shortfalls.

## CREDIT PROTECTION

Protecting your accounts receivables isn't just about protection. It's about possibilities! Credit protection gives you the confidence to sell more to your customers without the consequences of customer bankruptcy and non-payment.

## PURCHASE ORDER & TRADE FINANCE SOLUTIONS

We understand that often a company's greatest challenge is not sales or production, but simply locating the financing to fulfill the order. With our Purchase Order and Trade Financing Solutions, we can provide up to 85% of the purchase order.







# MEETING NEEDS

STARTS WITH UNDERSTANDING THEM

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**It sounds obvious enough, yet few commercial finance companies take the time to get to know and understand – really understand – a business’s current situation.**

Anyone who’s built a successful business has faced the dilemma: more opportunities than capital. At Gateway Commercial Finance, our objective is to provide businesses with creative solutions based financial services.

Growth, acquisition or everyday needs, such as the satisfaction for suppliers or payroll, can often require greater financial flexibility than traditional financing sources can provide. We understand the road a business travels is seldom without its share of bumps in the road.

**We take the necessary time to listen to the whole story and often find that a company’s long-term potential outweighs its temporary challenges.**

## Why Choose Us?

- Amongst our peers, our average client retention rate is nearly two times the industry average
- Time from application to initial funding is generally less than three business days
- Proprietary paperless QuickBooks factoring interface
- Highly transparent servicing
- Experienced and professional Relationship Managers
- Immediate and direct access to owners
- Decisions in hours... not days



# WE KNOW YOUR BUSINESS

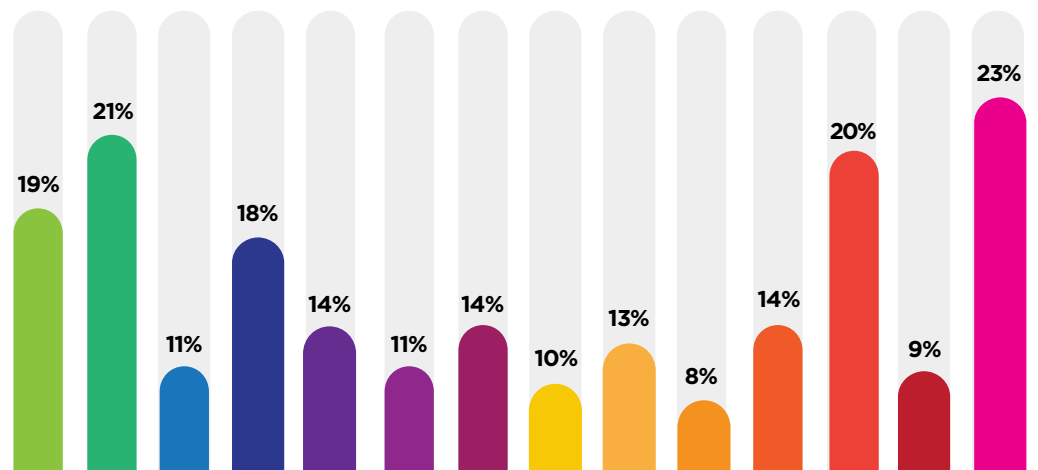
BENEFIT FROM MORE THAN 40 YEARS OF EXPERIENCE



## Work with a Decision Maker... from Day One!

Challenging and time sensitive business decisions should be made between owners. At Gateway, you'll deal directly with an Owner who's worked with thousands of business owners in your same situation.

## Top Clients by Industry:



- Service Provider
- Manufacturing
- Telecommunications
- Manufacturer Distributor
- Sub-Contractor
- Printer
- Temporary Staffing
- Courier
- Janitorial
- Consumer Products
- Recycling
- Freight Forwarding
- Product Distribution
- Wholesale Distribution

Our continued success is based on our philosophy of honesty and integrity in approach, competitive rates, creative funding solutions and excellence in client service.

FACTORING & A/R FUNDING  
PURCHASE ORDER SOLUTIONS  
TRADE FUNDING SOLUTIONS  
CREDIT PROTECTION



WE'D LIKE TO SHOW YOU WHAT WE CAN DO... FOR YOU!



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